

Technology Transfer Manager (Bilbao, Spain)



CIC bioGUNE is currently looking for a Technology Transfer Manager to work in close cooperation with the Scientific Director and the Chief Financial Officer in the management of the IP protection strategy and the technology transfer of the results of our research with commercial and/or industrial relevance.

CIC bioGUNE is a non-profit biomedical research organization, founded in 2002 at the initiative of the Department of Industry of the Basque Government. CIC bioGUNE plays a strong role in advancing biomedical research and technological innovation in the Basque Country.

Our missions cover different aspects: the development of high-level Science, including fundamental research, industrial research and experimental development, high-quality training, institutional cooperation, internationalization, and dissemination. CIC bioGUNE has recently been announced with the Severo Ochoa distinction from MINECO.

Job description: The role of the **Technology Transfer Manager** will be to implement actions to optimize transfer of knowledge to the private sector, managing a portfolio of intellectual property primarily related to life sciences. This position requires extensive interaction with staff, patent attorneys and potential licensees, and reports both to the Scientific and Chief Financial Directors.

Responsibilities:

- Encourage and evaluate technology disclosures for patentability and licensing potential
- Oversee the filing and management of patent applications
- Create marketing and licensing strategies that maximize technology commercialization potential
- Design negotiation strategies, draft, and implement license, option, non-disclosure, and other technology agreements under the supervision of the Scientific Director and Chief Financial Officer
- Support the creation of start-up companies in collaboration with other organizations, especially business incubators and venture capital firms
- Outreach and communication activities organization to foster the establishment of new industrial partnerships and seek out collaboration with stakeholders

Background required:

- A Bachelor, Master or (preferably) PhD degree in a relevant area of Chemistry, Physics, Biology, Biochemistry is required and experience in the fields of biotechnology is highly desirable
- MBA
- At least 4 years' experience in successfully commercializing technology in an academic technology transfer office or in industry
- Ability to interact effectively in both Academic and Corporate cultures; ability to interact with scientists, research sponsors, industry representatives and patent attorneys
- Experience in evaluating the commercial potential of early stage technology, and to effectively communicate the commercialization vision
- Knowledge of intellectual property law and licensing practices
- Full command of English and Spanish
- Excellent interpersonal skills as well as written and oral communication skills
- Ability to work independently as well as in a team environment
- Ability to work under pressure with tight deadlines

Conditions:

- Salary will be established according to experience
- Contract length: 1 year, renewable subject to satisfactory performance and funding availability

Application procedure: Candidates should submit by e-mail a single pdf with a CV and a cover letter stating why they are interested in this position and outline the skills and experience that directly relate to this position. The required information should be sent to rrhh@cicbiogune.es indicating reference **44301** in the subject. The deadline for application is May 31st, 2017.